

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 032618
ORIGIN NEA-04

INFO OCT-01 ISO-00 /005 R

DRAFTED BY:NEA/ARP:JPLYLE:LB

APPROVED BY:NEA/ARP:JWTWINAM

-----121201Z 021815 /22

R 120316Z FEB 77

FM SECSTATE WASHDC

TO AMEMBASSY MANAMA

LIMITED OFFICIAL USE STATE 032618

FOLLOWING REPEAT USDOC 2257 ACTION DHAHRAN, JIDDA,
INFO SECSTATE DTD 09 FEB 77.

QTE: LIMITED OFFICIAL USE USDOC WASHDC 02257

TAGS: BEXP, SA // E O 11652 NA//

SUBJECT: BAHRAIN CAUSEWAY PROJECT: SEARCH FOR US
CONTRACTOR

REFS: A)DHAHRAN 0113 B)DHAHRAN 0100 C) DHAHRAN 0069

D)DHAHRAN 0003

SUMMARY: AFTER SEVERAL WEEKS AND NUMEROUS ATTEMPTS
TO ELICIT RESPONSE FROM T.L. JAMES, THEY STATE THEY
ARE NOT INTERESTED IN PURSUING JOINT VENTURE WITH AL-
QAHTANIS.

1. FOLLOWING RECEIPT OF REF A, CAGNE CONTACTED
MR. AL-ATTAS OF SAUDI ARABIAN SERVICE INC. TO OFFER
OUR ASSISTANCE IN ARRANGING APPOINTMENT WITH T.L. JAMES
SO THEY COULD DISCUSS POSSIBLE 10. AL-ATTAS WAS NOT
FULLY KNOWLEDGEABLE OF SITUATION, BUT PROMISED TO
DISCUSS IT WITH KHALID AL-QAHTANI AND CALL BACK.

2. MEANWHILE, BACK IN RUSTON, LOUISIANA, T.L.
JAMES HAD NOT RESPONDED AT ALL TO THE INFORMATION PASSED
BY CAGNE. THEY STATED THEY REQUIRED ADDITIONAL TIME

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 032618

TO REVIEW THE SITUATION. AS A RESULT, WE REFRAINED
FROM DISCUSSING THIS OPPORTUNITY WITH OTHER US
CONTRACTORS BECAUSE WE FELT IT WOULD BE IMPROPER TO
DO SO UNTIL T.L. JAMES RESPONDED.

3. AL-ATTAS RETURNED THE CALL THE FOLLOWING MORNING
AND INFORMED US THAT KHALID AL-QAHTANI WOULD AGREE TO
MEET WITH T.L. JAMES ON THURSDAY FEBRUARY 3. WE

RELAYED THE INFORMATION TO JAMES AND AWAITED THEIR
REPLY. WHEN IT CAME, THEY SAID THEY WERE NOT IN-
TERESTED IN AL-QAHTANI JV.

4. WE THEN CALLED RAYMOND INT'L OF HOUSTON, WHICH
HAS HAD EXTENSIVE EXPERIENCE IN CAUSEWAY CONSTRUCTION.
THEY AGREED TO DISCUSS PROJECT WITH AL-QAHTANI. WHEN
RAYMOND CONTACTED SAUDI ARABIAN OVERSEAS AND TOLD
THEM THEY HAD A SAUDI PARTNER ALREADY, BUT WERE
WILLING TO DISCUSS JV ARRANGEMENT ON THIS PROJECT,
THEY WERE TOLD THE AL-QAHTANIS WERE NOT INTERESTED.

5. FROM THIS, IT CAN BE ASSUMED THAT THE AL-QAHTANIS
WANT TO BE THE SOLE SAUDI REP OF THE FIRM. BASED ON
OUR CONTACTS WITH US FIRMS WHICH HAVE EXECUTED
CONTRACTS OF THIS MAGNITUDE, MOST OF THEM ALREADY
HAVE SAUDI REPRESENTATION.

6. WE HAVE ALSO SPOKEN WITH RAE CONSTRUCTION, ROAD
BUILDING SUB OF J.A. JONES, REGARDING AL-QAHTANI
PROPOSAL. RAE PLANNING START-UP OF SAUDI OPERATIONS
IN THE NEAR FUTURE. THERE THEREFORE, THEY ARE
ACTIVELY SEEKING POSSIBLE SAUDI PARTNER WE WILL KEEP
POST INFORMED OF ACTION THEY TAKE IN THIS AREA.

UNQTE: VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE032618
Document Source: CORE
Document Unique ID: 00
Drafter: NEA/ARP:JPLYLE:LB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770051-0259
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770247/aaaabozd.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 680c6ec7-c288-dd11-92da-001cc4696bcc
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 DHAHRAN 113, 77 DHAHRAN 100, 77 DHAHRAN 69
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3334639
Secure: OPEN
Status: NATIVE
Subject: BAHRAIN CAUSEWAY PROJECT: SEARCH FOR US CONTRACTOR
TAGS: BEXP, SA
To: MANAMA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/680c6ec7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009